





# Business Model For The Introduction Of Aggregators To Colombian Electricity Distribution Networks, Through Demand Response Programs

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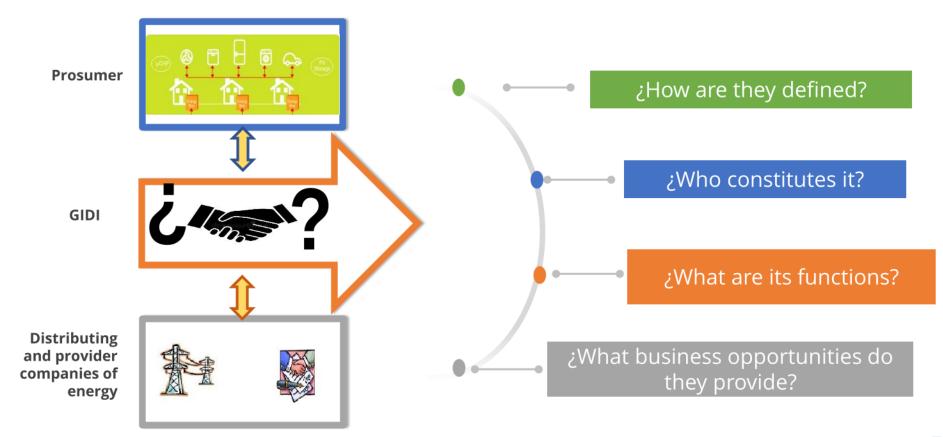


#### **Contents**

- I. Introduction
- II. Methodology
- III. Preliminary results case study in Colombia
- **IV. Conclusions**

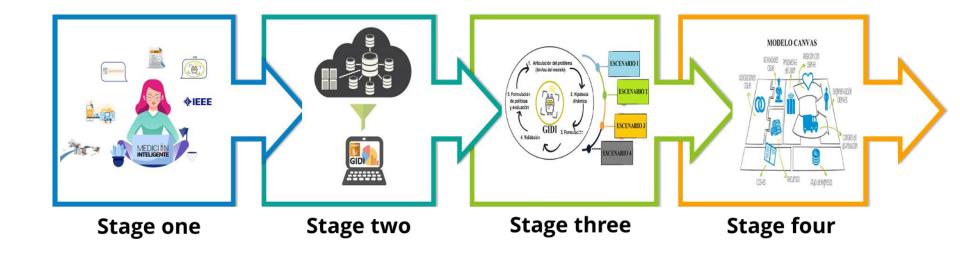


#### I. Introduction





### II. Methodology





Customer Segments	Market Design
<ul> <li>Smart home</li> <li>Smart mobility</li> <li>Smart utilities</li> <li>Public lighting</li> <li>Smart storage</li> </ul>	<ul> <li>Virtual Power Plant - VPP</li> <li>Retail Market</li> <li>Blockchain Aggregators</li> </ul>



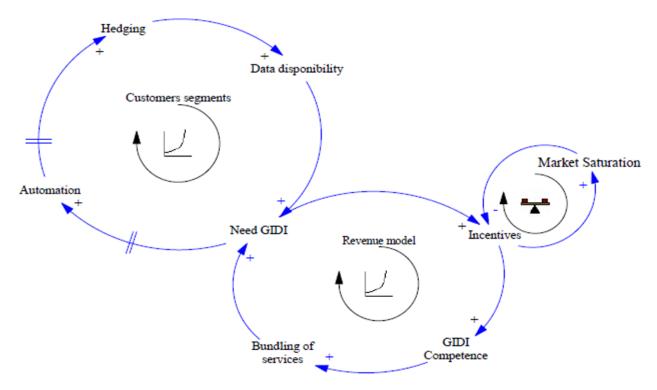
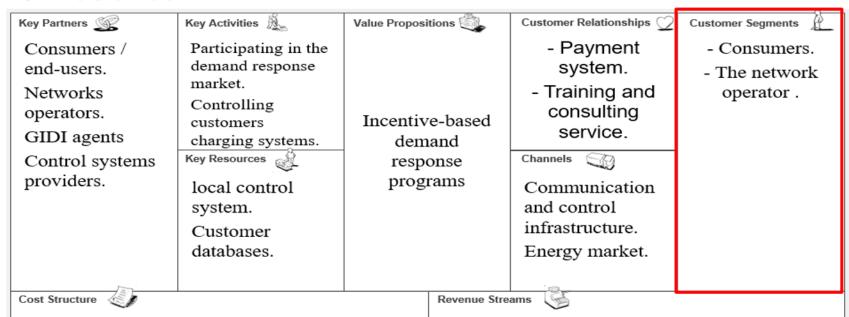


Fig. 1. Causal diagram of the implementation of the GIDI as a business proposal. Source: Own elaboration.



Investment in communication and control infrastructure on both, the user side and the GIDI side.

Economic retribution to consumers.

Fig. 2. Business model canvas. Source: Own elaboration



Key Activities & Value Propositions Key Partners Customer Relationships **Customer Segments** - Payment Consumers / Participating in the - Consumers. demand response system. end-users. - The network market. - Training and Networks operator. Controlling consulting operators. Incentive-based customers service. GIDI agents charging systems. demand Key Resources Channels Control systems response providers. programs local control Communication and control system. infrastructure. Customer databases. Energy market. Cost Structure Revenue Streams

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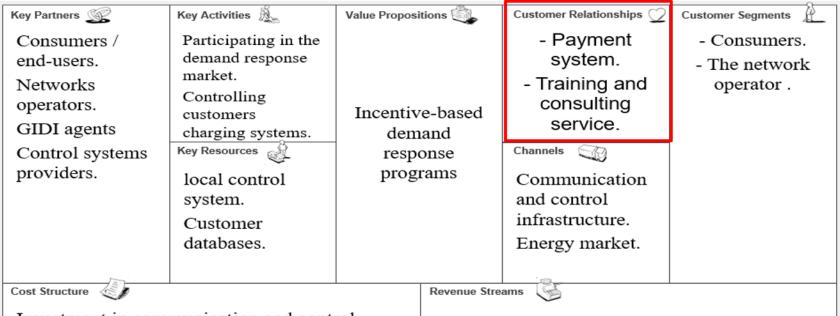
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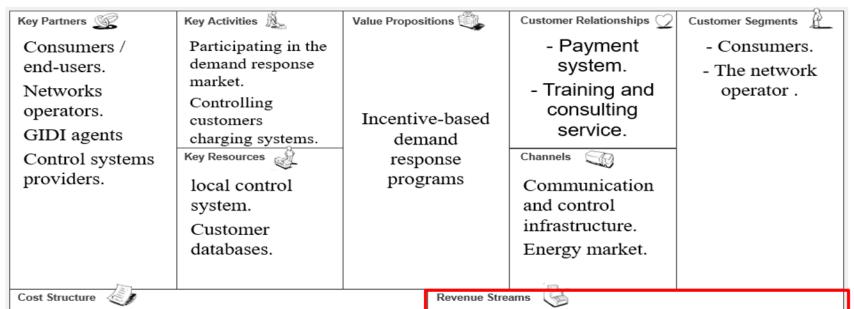


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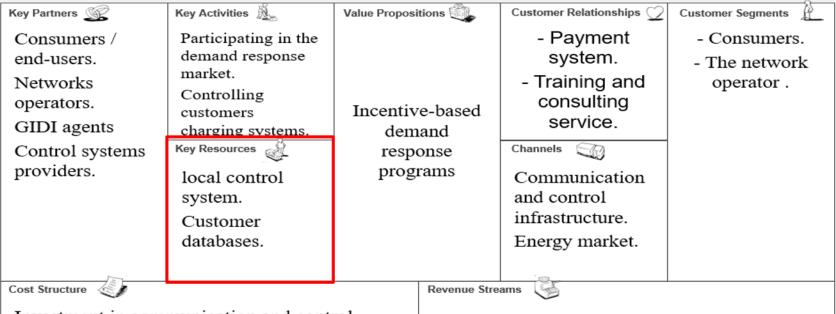
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#### **IV. Conclusions**

- Information management takes on a very important role and offers a business opportunity in front of programs of demand response and represents an approach to innovation within the energy market.
- An option to implement in the Colombian electricity system focuses on incentive-based demand response programs.
- To implement and develop a profitable business offer, it is necessary to analyze the characteristics of the electricity network at the end-user level, in such a way that an optimal demand response program can be established depending on the sector.



## Thank You For Your Attention

